

Ashkenaz Festival

Manager of Grants and Development

The Ashkenaz Foundation, Canada's leading presenter of contemporary Jewish music, art and culture, invites passionate professionals to apply for the position of Manager of Grants and Development. This is a senior staff position reporting to, and working in tandem with, the Artistic and Managing Directors. The Manager of Grants and Development is responsible for creating and implementing an overall development strategy and ensuring revenue targets are met. The Manager of Grants and Development oversees corporate and business sponsorships/partnerships, manages grant submissions (public and private), identifies and stewards community partnership opportunities, and maintains the Raiser's Edge database. Priorities for the upcoming cycle, (culminating with the 12th Ashkenaz Festival in August/September 2018) will include: managing reports/submissions for existing public grant funding, as well as identifying and applying to new funding programs; pursuit of increased corporate and business sponsorships; creation of new fundraising materials, methodologies and events/initiatives; and overall diversification of Ashkenaz revenue streams through identifying new public, private and foundation funding opportunities.

The ideal candidate for this position will possess the following qualities:

- a minimum BA degree in fundraising/development, business administration, or arts management
- 3-7 years relevant work experience, preferably in arts/non-profit sector or Jewish community
- experience in writing grant applications (public and private)
- superior writing and communication skills
- excellent social skills and comfort with public speaking
- familiarity and skill with contemporary computer programs and web-based business tools
- energetic, positive, outgoing, self-directed, detail-oriented, passionate, collaborative; an out-of-the-box thinker willing to go the extra mile to achieve highest-possible results

Start date: ASAP

Salary: to be discussed

Information Required: Cover letter, CV with 3 references.

Applicants should email submissions in .doc or .pdf format to:

Samantha Parnes

sam@ashkenaz.ca

The Ashkenaz Foundation thanks all applicants for their interest, however, only those selected for interviews will be contacted.

Applicants are encouraged to visit www.ashkenaz.ca before applying. We are searching for a candidate who understands the scope of our work and is highly dedicated and passionate about our mission.

ORGANIZATIONAL INFO:

The Ashkenaz Foundation is a community-based charity dedicated to fostering an increased awareness of global Jewish culture through the arts. Through its biennial festival and an expanding slate of year-round programming, Ashkenaz showcases the work of leading contemporary artists from Canada and around the world working in music, film, theatre, dance, literature, craft, and visual arts. Ashkenaz places an equal emphasis on the need for preservation and innovation within this cultural milieu. The Foundation incorporates in its mandate and programming many other manifestations of pan-Jewish music and art beyond Klezmer/Yiddish, including an expanding commitment to the art and culture of Sephardic, Ladino, and Mizrahi Jews. Ashkenaz also actively pursues fusion and cross-cultural exchange with artists from outside Jewish cultural traditions through commissioned work and special projects. Ashkenaz places a strong emphasis on local and emerging talent, as well as on education and community outreach. Ashkenaz forges partnerships with other entities and like-minded organizations in areas of overlapping interest or cause.